

Message Text

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ACTION EB-07

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FM AMEMBASSY BONN

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USMISSION USBERLIN

AMEMBASSY LONDON

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E.O. 11652: N/A

TAGS: EAIR, GW, UK, US, FR, WB

SUBJECT: MOVE OF SCHEDULED IGS SERVICES TO TEGEL SOUTH

REF: USBERLIN 787

1. PAA MANAGER FOR BERLIN GALLAGHER AND PROPERTY EXPERT FAULKNER CALLED AT THE EMBASSY AUGUST 13 TO REVIEW RECENTLY CONCLUDED CONTRACTS BETWEEN BERLIN AIRPORT COMPANY (BFG) AND PAA - BA. THE MEETING WAS ARRANGED TO ENSURE THAT PAA WAS APPRISED OF AND CONCURRED IN THE SCHEDULE OF RENTALS SUBMITTED BY THE BFG FOR CAA APPROVAL IN PREPARATION FOR THE SEPTEMBER 1 MOVE OF THE SCHEDULED OPERATIONS.

2. THE BFG'S APPLICATIONS WERE CHECKED AGAINST THE RATES COMPRISING ANNEX 1 AND 2 OF THE CONTRACT, AND WERE FOUND IDENTICAL. GALLAGHER NOTED THAT THE ONLY REMAINING POINTS OF CONTENTION REGARDING RENTALS CENTERED ON THE BFG'S CURRENT ATTEMPT TO CHARGE HIGHER RATES FOR ELECTRICAL POWER, AND THE USE OF THE CUSTOMS WAREHOUSE THAN WERE PROVIDED FOR IN THE CONTRACT ANNEXES. IT APPEARS

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THAT THE ISSUE ON ELECTRICITY CHARGES HAS BEEN RESOLVED

BY A SIDE LETTER FROM THE BFG STATING THAT AVERAGE COSTS PER KILOWATT HOUR AT TEGEL SOUTH WILL BE ESSENTIALLY THE SAME AS AT TEMPELHOF. THE HIGHER CUSTOMS WAREHOUSE CHARGES REMAIN TO BE NEGOTIATED AT A LATER DATE, HOWEVER, FOR THE PRESENT, THE CHARGES APPEARING IN THE CONTRACT ANNEX - APPROVED BY PAA - WILL BE PUT INTO EFFECT.

3. IN THE LIGHT OF PAA'S AND BA'S (ALREADY PROVIDED THE BRITISH CAA) CONCURRENCE, CAA'S WILL MEET ON AUGUST 14 TO DRAFT LETTERS OF AUTHORIZATION TO THE BFG, PUTTING INTO EFFECT THESE REMAINING TEGEL SOUTH RENTS. THIS AUTHORIZATION WILL SUPPLEMENT THE CAA'S AUTHORIZING LETTER OF OCTOBER 18, 1974, PUTTING INTO EFFECT THOSE RENTS NECESSARY FOR THE COMMENCEMENT OF CHARTER OPERATIONS FROM TEGEL SOUTH. THE CURRENT AUTHORIZATION WILL FOLLOW ESSENTIALLY THE SAME FORMAT AS THAT USED IN OCTOBER, REFERRING TO THE CONTRACTS, AND THOSE SIDE LETTERS WHICH IMPACT ON RENTAL LEVELS. AS WAS THE CASE IN OCTOBER, THE AUTHORIZATION WILL INCLUDE THE CAVIAT THAT CHARGES FOR SERVICES AND PREMISES NOT COVERED IN THE CONTRACT AND ITS ANNEXES WILL BE SUBJECT TO ADDITIONAL CONSIDERATION AND APPROVAL BY THE CAA'S.

4. COMMENT: FAULKNER CONFIDED THAT PAA'S CONTRACT WITH THE BFG IS CLEARLY THE MOST ADVANTAGEOUS THE CARRIER HAS CONCLUDED ANYWHERE OVERSEAS AND AMONG THE BEST OF THOSE IN FORCE WITH US AIRPORTS. THERE REMAIN, HOWEVER, IMPORTANT DEFICIENCIES AT TEGEL, PARTICULARLY AS REGARDS ADEQUATE PARKING AND EFFICIENT PASSENGER FLOW THROUGH SECURITY SCREENING POINTS. PAA WILL CONTINUE TO WORK WITH THE BFG TO CORRECT THESE PROBLEMS BEFORE AND AFTER THE SEPTEMBER 1 MOVE. EMBASSY WILL FOLLOW CLOSELY AND TO THE EXTENT POSSIBLE INFLUENCE ALL PARTIES TO BRING TEGEL'S FACILITIES UP TO NECESSARY STANDARDS.
CASH

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